

# GRI DESIGNATION

## REQUIREMENTS & LAST CLASS FORM



Students are required to complete the following courses within five years\*:

A fee of \$30 is due and payable the day of your last class. Cash will not be accepted.

Arizona REALTORS® use only: 467.4-1815

6 Skill Building Courses

5 Risk Management Courses

1 Elective Course

NAME _____	LOCAL ASSOCIATION _____
CREDIT CARD NUMBER _____	EXPIRATION DATE _____
SIGNATURE _____	DATE OF LAST CLASS _____

### SKILL BUILDING SERIES

One course from each row is required.

**NOTE:** Classes with a **gray background** are no longer offered. To fulfill your requirements, select a similar course listed in the same row.

ROW

- |    |  |    |  |
|----|--|----|--|
| 1. | <input type="checkbox"/> GRI: BUSINESS PLANNING ONLINE                             |    |  |
| 2. | <input type="checkbox"/> REBAC: ABR CORE CLASS                                     | OR | <input type="checkbox"/> REBAC: SRES   |
|    |  | OR | <input type="checkbox"/> REBI: SRS   |
| 3. | <input type="checkbox"/> GRI: PERFORMANCE STRATEGIES TO BUILD CLIENT RELATIONSHIPS | OR | <input type="checkbox"/> REBAC: MARKETING STRATEGY AND LEAD GENERATION         |
|    |  | OR | <input type="checkbox"/> REBAC: BUYERS BY GENERATION: SUCCESS IN EVERY SEGMENT |
| 4. | <input type="checkbox"/> GRI: FINANCING FROM PREPARATION TO CLOSING                | OR | <input type="checkbox"/> rCRMS: ESSENTIAL SKILLS FOR A SUCCESSFUL CLOSING      |
| 5. | <input type="checkbox"/> GRI: TRANSACTION TECHNOLOGY                               | OR | <input type="checkbox"/> REBAC: e-PRO  |
| 6. | <input type="checkbox"/> GRI: MARKET ESSENTIALS: PROPERTY CONDITIONS               |    |  |

### RISK MANAGEMENT SERIES

One course from each row is required.

ROW

- |     |  |    |  |
|-----|--|----|--|
| 7.  | <input type="checkbox"/> GRI: RISK MANAGEMENT  |    |  |
| 8.  | <input type="checkbox"/> GRI: THE ANATOMY OF THE CODE OF ETHICS (PREVIOUSLY TITLED "SAFE REAL ESTATE") |    |  |
| 9.  | <input type="checkbox"/> rCRMS: FEDERAL LEGAL ISSUES   |    |  |
| 10. | <input type="checkbox"/> GRI: THE CONTRACT CLASS   | OR | <input type="checkbox"/> rCRMS: MASTERING THE RESIDENTIAL RESALE TRANSACTION |
| 11. | <input type="checkbox"/> GRI: AGENCY   | OR | <input type="checkbox"/> rCRMS: EMPLOYMENT, AGENCY & THE STANDARD OF CARE    |

### ELECTIVE

One course is required.

Approved electives include: all NAR, CRB, CRS, GRI, rCRMS, & WCR designation/certification courses, the CRPM Property Management Bootcamp and Advanced Property Management Bootcamp. **Course length must be a minimum of 6 hours.** If a class is taken more than once, credit cannot be applied as an elective.

ROW	WRITE IN COURSE NAME:
12.	<input type="checkbox"/>

GRI core classes include "GRI" in the title. rCRMS and REBAC provide GRI credit, but are not GRI classes.



If you have any questions or need additional information, contact Brittni Matt at [BrittniMatt@aaronline.com](mailto:BrittniMatt@aaronline.com)  
 255 E. Osborn Rd., Ste 200 | Phoenix, AZ 85012 | [www.aaronline.com](http://www.aaronline.com)  
 Tel 602-248-7787 | Toll-Free 800-426-7274 | Fax 602-351-2474

[www.AZGRI.com](http://www.AZGRI.com)

\*REBAC/Arizona REALTORS classes taken within two years prior to your GRI start date are eligible for GRI credit.